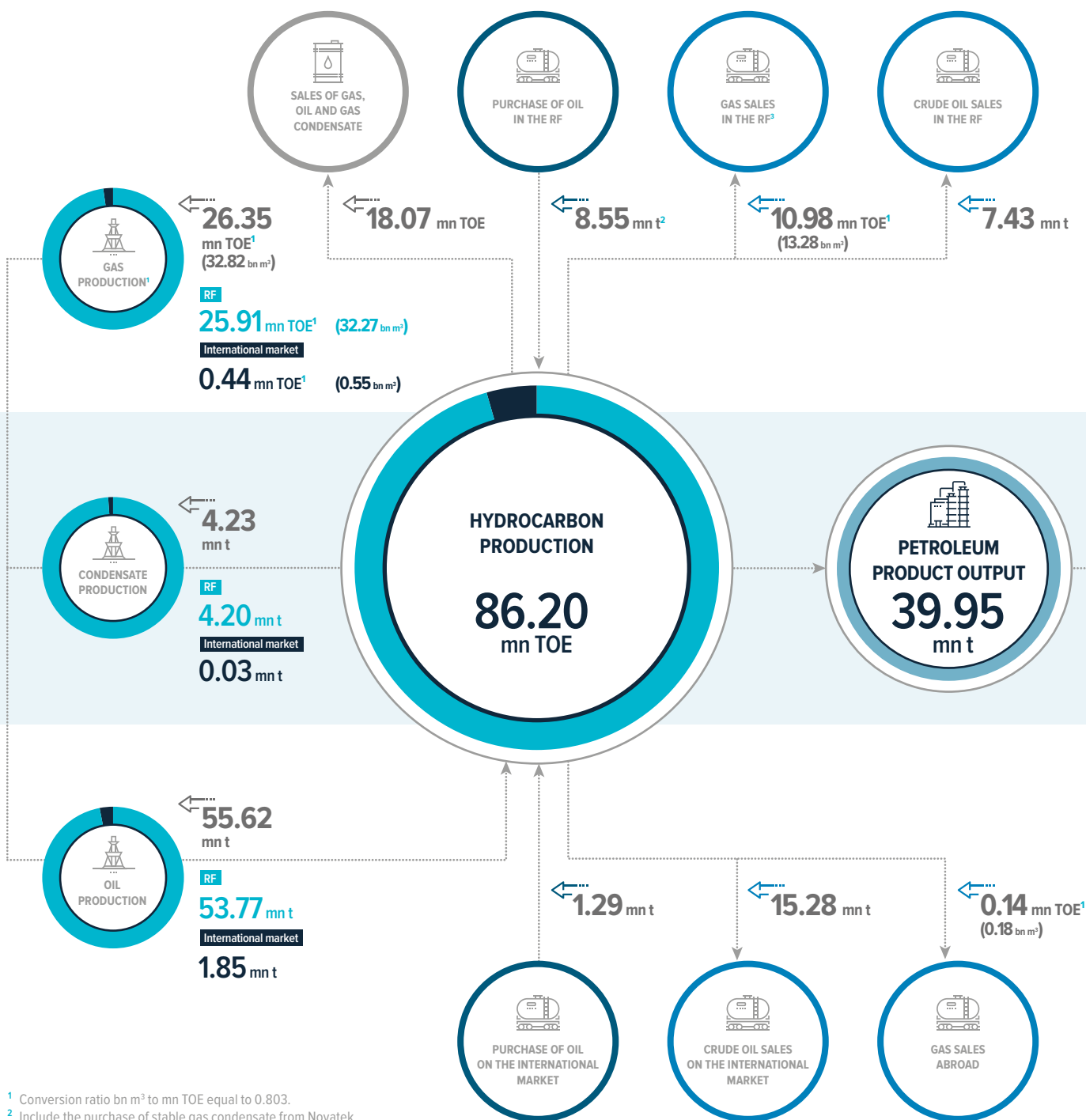


MATERIAL FLOWS

OF OIL AND PETROLEUM PRODUCTS



¹ Conversion ratio bn m³ to mn TOE equal to 0.803.

² Include the purchase of stable gas condensate from Novatek amounting to 25% of the production of Arcticgas.

³ Taking into account internal consumption / changes in balances.

⁴ Polymer-bitumen binders and bitumen emulsions.

GAZPROM NEFT'S OPERATIONAL MODEL IS BASED ON THE NOTION OF VERTICAL INTEGRATION. ENGAGING IN ACTIVITIES THAT ARE PART OF THE ENTIRE PRODUCTION CHAIN SUCH AS GEOLOGICAL EXPLORATION, THE DEVELOPMENT OF OIL FIELDS, PRODUCTION, REFINING AND THE SALE OF OIL AND PETROLEUM PRODUCTS ENSURES THE COMPANY'S SUSTAINABILITY AND HELPS TO IMPROVE EFFICIENCY IN THE FUTURE.

