

REVENUES

REVENUES (RUB mn)

	2015	2016	Δ, %
CRUDE OIL			
Export	115,905	225,137	94.2
Export sales	180,240	266,661	47.9
Less: related export duties	(64,335)	(41,524)	(35.5)
International markets	9,146	12,683	38.7
Export to CIS	27,581	23,528	(14.7)
Export sales and sales in CIS	28,416	23,657	(16.7)
Less: related export duties	(835)	(129)	(84.6)
Domestic	81,187	94,809	16.8
TOTAL CRUDE OIL REVENUE	233,819	356,157	52.3
GAS			
International markets	3,411	1,853	(45.7)
Domestic	28,243	30,116	6.6
TOTAL GAS REVENUE	31,654	31,969	1
PETROLEUM PRODUCTS			
Export	202,477	184,272	(9)
Export sales	260,731	215,837	(17.2)
Less: related export duties	(58,254)	(31,565)	(45.8)
International markets	107,405	99,440	(7.4)
Sales on international markets	171,749	175,247	2
Less: sales related excise	(64,344)	(75,807)	17.8
CIS	78,070	71,838	(8)
Export sales and sales in CIS	78,134	72,969	(6.6)
Less: related export duties	(64)	(1,131)	1,667.20
Domestic	740,520	743,721	0.4
TOTAL PETROLEUM PRODUCTS REVENUE	1,128,472	1,099,271	(2.6)
OTHER REVENUE	73,998	58,211	(21.3)
TOTAL REVENUE	1,467,943	1,545,608	5.3

OTHER REVENUE

Other revenue primarily includes revenue from transport, construction, utilities and other services.

Other revenue decreased by 21.3% YOY mainly due to a decrease in revenue received from Messoyakha due to transfer of the operator function to joint venture.